

Core Competencies

Architectural Signage Products

Interior Signs

- ADA Compliant
- Room/Office Identification
- Directional
- Regulatory
- Directories and Kiosks
- Acrylic
- Laser Engraved
- Donor Recognition
- Radius/Flat Profile Aluminum "HID" Paper Insert

Extruded Aluminum Exterior Signs

- Building Identification
- Wayfinding Systems
- UL Rated Electrical/LED Illuminated
- Patented "No Fly Away" Pole Banners
- Monuments
- Pylons
- Dimensional Letters and Plaques
- Traffic Control
- Sign Kits and Components

Key Discriminators

- Small Business Entity
- Local to Washington, D.C., Baltimore, and Philadelphia Areas
- Easily Accessible Contracts – GSA Schedule
- Proven Track Record Serving Govt. PRIME Contractors

Company Codes

DUNS: 072151210

CAGE Code: 0F5S2

NAICS: 339950 Sign Manufacturing

State Certifications:

PA COSTARS 032-016

Federal Supply Code: 9905

FEDERAL SUPPLY SCHEDULE

Sports, Promotional, Outdoor, Recreation
Trophies and Signs –

Schedule 78, GS-03F-077DA

- Signs (SIN 366-11)

Company Contact

Sales and Quotes

Bill Freeman

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Schedule Inquiries

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Howard Industries

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Capabilities Statement



Company Data

Howard Industries is a leading, national manufacturer/wholesaler of architectural signage systems globally known for high performance identification and wayfinding products.

Established in 1928 and located in Northwestern Pennsylvania, Howard Industries is a technologically advanced, privately held **small business**, having multiple manufacturing locations ranging in size from 2,100 to 50,000 square feet. We offer patented, modular, and built-to-order products that are 100% made in the USA.

Past Performance

- 87 Years combined sign industry experience
- Wholesale, retail, and government accounts such as:



Penn State University - State College and (24) Branch Campuses Statewide

Customer Since: 1998 • Quantity of Signs Ordered: 12,565

Sign Types Provided: HID Interior - ADA
HED Exterior - ID, Campus Maps and
Wayfinding Systems with Graphics



Letterkenny, Corpus Christi, and Blue Grass Army Depots

Customer Since: 1998 • Quantity of Signs Ordered: 178

Sign Types Provided: HED Exterior - ID and Wayfinding
Systems and Components



Cleveland Clinic Hospitals

Customer Since: 2011 • Quantity of Signs Ordered: 35,325

Sign Types Provided: Custom Acrylic Interior - ADA



Unicor - Federal Prison Industries

Customer Since: 1986 • Quantity of Signs Ordered: 31,480

Sign Types Provided: HED Exterior Sign Kits and Components



TSAY Ferguson-Williams: Fort Stewart and Hunter Army Airfield

Customer Since: 2005 • Quantity of Signs Ordered: 4,633

Sign Types Provided: HED Exterior ID and Wayfinding Systems
(no graphics)



Utah Correctional Industries

Customer Since: 1991 • Quantity of Signs Ordered: 1,240

Sign Types Provided: HED Exterior ID Systems and
Components (no graphics)



SupplyCore: Naval Base Coronado

Customer Since: 2006 • Quantity of Signs Ordered: 87

Sign Types Provided: HED Exterior Wayfinding Systems
and Components